

Bike Winnipeg Inc.

Profit and Loss Comparison

January - September, 2023

	TOTAL		
	JAN - SEP., 2023	JAN - SEP., 2022 (PP)	% CHANGE
INCOME			
Grants	77,975.26	22,985.66	239.23 %
Revenue - Bike Valet	8,742.95	10,126.60	-13.66 %
Memberships	5,631.00	1,060.00	431.23 %
Donations	2,886.86	6,607.82	-56.31 %
Fundraising	1,755.00		
Other Income	750.00	25.00	2,900.00 %
Revenue - Paid Rides	620.17	324.00	91.41 %
Sponsorship Revenue	500.00	1,250.00	-60.00 %
Revenue - Cycling Audits		4,467.00	-100.00 %
Total Income	\$98,861.24	\$46,846.08	111.03 %
COST OF GOODS SOLD	\$7,255.27	\$8,311.00	-12.70 %
GROSS PROFIT	\$91,605.97	\$38,535.08	137.72 %
EXPENSES			
Grant Expenses	66,442.62	4,826.39	1,276.65 %
Salaries and Wages	23,185.76	29,958.59	-22.61 %
Depreciation (all assets)	5,125.07	5,466.51	-6.25 %
Other general and administrative expenses	2,711.36	2,655.76	2.09 %
Insurance	2,126.51	2,073.51	2.56 %
Fundraising Exp	1,823.30		
Repair and maintenance	392.73		
Supplies	234.58		
Membership Dues	50.00	50.00	0.00 %
Outreach		45.08	-100.00 %
Outreach - Paid Rides		162.00	-100.00 %
Total Expenses	\$102,091.93	\$45,237.84	125.68 %
OTHER INCOME	\$84.05	\$104.39	-19.48 %
PROFIT	\$ -10,401.91	\$ -6,598.37	-57.64 %